

ALFRED J. ZACHER, SIOR

Chairman

The Zacher Company/CORFAC International

REAL ESTATE SPECIALTY:

Al offers experience in the sales and leasing of industrial, office, retail and investment properties in greater Fort Wayne, Indiana and throughout the nation.

INDUSTRY INVOLVEMENT:

Al is an Indiana Licensed Real Estate Broker. He has been a member of the Society of Industrial and Office Realtors (SIOR) since 1976. He served on the Board of the Society's Foundation and was Chair of its Grants Committee. Al served as the Indiana State Chapter President in 1988, he served on the National Board of Directors, is a past member of the Long Range Planning Committee of SIOR and was a past Chairman of the Convention Committee.

CAREER HISTORY:

Al started The Zacher Company in 1961. He has owned and operated his own firm for over 50 years in the industrial and commercial real estate brokerage business in Fort Wayne.

COMMUNITY LEADERSHIP:

Al has been active in many Fort Wayne civic organizations. He currently serves on the Board of the Fort Wayne Philharmonic, the History Center, SCAN, the Friends of the Lincoln Collection and Channel 39 Public Television. He is a Committee Member, Omnibus Lecture Series, IPFW, and a past Board Member of the Indiana Innovation Center. He has served the Chamber of Commerce as Vice President and as Chairman of Committees to promote industry expansion. Al is past Chairman of Park Center, a regional mental health center. Past member of the Board of Directors of WBNI—the region's Public Radio Station, and served as Chairman of the Facilities Committee. Member and past President of Quest Club. Past Vice President and Board Member of the Civic Theater, a past Committee Chairman of United Way and past Board Member of the Tomask Foundation.

EDUCATION:

Graduate of Antioch College
Holds a Masters Degree in Economics from the University of Michigan

FOR MORE INFORMATION PLEASE CONTACT:

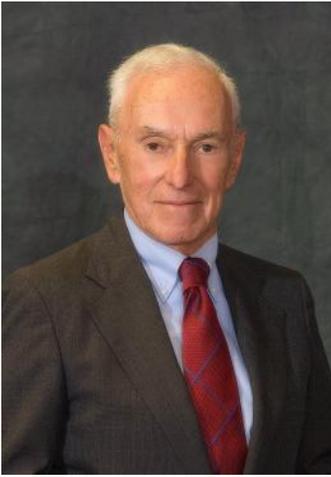
ALFRED J. ZACHER, SIOR

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444 EAST MAIN STREET, SUITE 203, FORT WAYNE, IN 46802





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NOTABLE TRANSACTIONS:

Sale of over 200 acres for the Parkview Health Systems Campus
Lease of 150,000 SF warehouse to Parkview Health Systems
Lease of 16,000 SF office to Beckman Lawson Attorneys
Sale of 26 land parcels totaling 21 acres to Menards
Sale/leaseback of 5 industrial buildings in 6 states to Mesirow/Heller for Dana Corp.
Sale of 550 apartment units to MidAmerica Management Corp. for Montford Corp.
Sale of 150 Unit Georgetown Place Retirement Community to The Broe Corp.

CLIENTS SERVED INCLUDE:

Parkview Health Systems; Menards; American United Life Insurance Co.; Lincoln National Corporation; Mattel Inc.; Tokheim Corp.; General Electric; Dana Corporation, Weatherhead Division; United Technologies Corp., Swift/Eckrich; Xerox Corporation; OmniSource Corporation, Scott's Food Stores, Inc.; American Standard Corp.; Mutual Security Life Insurance Company; Magnavox Corporation; Alcoa Aluminum, Wearever Division; WalMart Corporation; Kmart Corporation; SuperValu, Marriott Corporation; Miles Homes; Great Fidelity Insurance Co.; Azar's Incorporated; Monarch Foods; Ramada Inns of America; GTE; Masco Corp.; Mesirow Realty Sale/Leaseback Incorporated; Realty Refund Trust; Equity Investment Corporation; McDonald's; Long John Silver's; Burger King; 7-Eleven Food Stores; Salin Bank; Chromasource

ADDITIONAL ACTIVITY/AWARDS:

Author: TRIAL and TRIUMPH, Presidential Power in the Second Term. The first book written on the second term. Mentioned by President Clinton in a press conference. Appeared on the Today Show, CNN, C-SPAN Booknotes and CNBC Hardball with Chris Mathews. Awarded "Distinguished Hoosier" by Office of Governor of Indiana. In 2011, Al was honored to be named an IPFW Champion. "An IPFW Champion is someone who is recognized for his or her outstanding contributions and services as an ambassador in connecting the university with the community." Married to Hannah. Two children, Marie and Steven, and six grandchildren.

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