



## Steven K. Zacher, SIOR, CCIM

*President/Managing Broker  
The Zacher Company*

### REAL ESTATE SPECIALTY:

Steve offers experience in the marketing, sales and leasing of major industrial, retail, office and investment properties, primarily in Northeast Indiana. Steve joined The Zacher Company in 1987. He has been the Managing Broker since 1998. In 2017, Steve was named Realtor of the Year by the Indiana Commercial Board of Realtors.

### INDUSTRY INVOLVEMENT:

Steve is a licensed Managing Broker and Certified General Appraiser in Indiana. He has been elected into the Society of Industrial and Office Realtors (SIOR) as an active industrial member. He has earned his professional designation as a Certified Commercial Investment Member (CCIM). Steve is a past President of the Indiana/Kentucky Chapter of SIOR. He is a former member of the Board of Directors of the Indiana Commercial Board of Realtors (ICBR). He was recognized by ICBR as a Top Industrial Performer in 2014, 2015, 2016 and 2018. Steve is an associate member of the International Council of Shopping Centers (ICSC).

### NOTABLE TRANSACTIONS:

Lease of 77,000 SF for North American Van Lines in Fort Wayne, IN  
Lease of 49,254 SF to Steel Dynamics, Inc. in Fort Wayne, IN  
Lease of 47,000 SF to CRST Specialized Transportation in Fort Wayne, IN  
Lease of 44,000 SF for Physicians Health Plan (PHP)  
Lease of 25,122 SF for St. Joe Medical Group in Fort Wayne, IN  
Lease of 23,343 SF for Rea Magnet Wire in Fort Wayne, IN  
Lease of 19,522 SF for American Specialty Insurance & Risk Services, Inc. in Fort Wayne, IN  
Lease of 13,780 SF for NE Indiana Regional Partnership in Fort Wayne, IN  
Sale of 47,400 SF STAR Financial Operation Center in Fort Wayne, IN  
Sale of 273,000 SF Indiana Michigan Power Center in Fort Wayne, IN

### CLIENTS SERVED INCLUDE:

American Specialty Insurance & Risk Services, Ash Brokerage Co., Bunge North America, Compass Financial Advisors, CRST Specialized Transportation, Dana Corporation, Essex Electrical Products, Fort Wayne Plastics, Inc., General Electric Co., Goodwill Industries of NE Indiana, Inc., Grange Mutual Insurance, Group Dekko, Lincoln Financial Advisors, Lutheran Health Network, Merrill Lynch, NE Indiana Regional Partnership, OmniSource Corp., Parkview Health Systems, Physicians Health Plan, Pizza Hut of Fort Wayne, Prudential Insurance Co., Rea Magnet Wire Co., SIRVA, STAR Financial, Steel Dynamics, Summit Reinsurance Services Inc. and Wells Fargo Bank

### COMMUNITY LEADERSHIP:

Steve serves on the Board of Trustees of Canterbury School and Greater Fort Wayne Inc. He has served on the Advisory Board of Goodwill Industries of NE Indiana in various capacities since 1987, including four years as Chairperson. He has served on the Board for the Fort Wayne Civic Theatre. He is a member of the Business Forum, a Fort Wayne business club. He is a board member of the University of Michigan Alumni Club of Fort Wayne.

### EDUCATION:

Kalamazoo College, B.A., cum laude  
University of Michigan, M.B.A. with concentration in Finance and Real Estate

FOR MORE INFORMATION PLEASE CONTACT:

## STEVEN K. ZACHER, SIOR, CCIM

(260) 422-8474 | SZACHER@ZACHERCO.COM

WWW.ZACHERCO.COM

444 EAST MAIN STREET, SUITE 203, FORT WAYNE, IN 46802

