

For the first time in five years, vacancy increased and absorption was negative. This was primarily due to corporate bankruptcies and store closures by national retailers and less new construction. Distress is most concentrated in goods retailers, while restaurant, entertainment and personal service users are continually taking a larger share of the market and remain active. Due to the tremendous economic unpredictability, it is challenging to make retail forecasts. There is a sense of increased risk of a recession, potential for higher inflation and supply chain disruptions as a result of tariffs, which we feel will have a negative impact on the retail market in the next 12 months. On a positive note, Fort Wayne is outpacing state, regional and national population growth rates.

2024 REVIEW

- The market fundamentals took a negative turn with vacancy increasing from 9.4% to 10.4%, and negative absorption of 70,000 SF as compared to positive absorption of 469,000 last year
- The vacancy increase was primarily the result of several national retailer store closings, including three Big Lots, three Wendy's, three Walgreens, JOANN Fabric & Crafts, Party City and Forever 21
- The number of empty big box stores increased from seven to thirteen, adding 180,000 SF of vacant space
- Northcrest Shopping Center, Coldwater Crossing, Northwood Shopping Center and Time Corners all sold in 2024
- Momentum continued Downtown, with the openings of a number of dining and entertainment options at The Pearl, The Landing and The Fairfield; The Lofts at Headwaters Park, The Elex, Schaab Riverfront Plaza and Baker Street Centre are currently under redevelopment

2025 FORECAST

- Vacancy rates will continue to increase and absorption will be negative due to economic uncertainty and the potential for increased inflation
- We expect car washes, oil change facilities and convenience stores to continue to be the most active users in the market
- Dollar stores will restructure due to store portfolio optimization, closing underperforming stores while seeking better locations
- Walgreens and CVS will continue to close poorperforming stores
- Warehouse Clubs such as Costco and Sam's Club will continue to take market share from other retailers
- In order to fill big box vacancies, Landlords will need to be aggressive with lease incentives and consider creative alternative uses
- Once the proposed North River Development comes to fruition, it will have a transformational effect on Downtown retail activity, similar to Parkview Field 15 years ago



TOTAL MARKET INVENTORY STATISTICS (SF)

Total Inventory – 5/02/2024	14,677,281
Vacant Space – 5/02/2024	1,384,833
Occupied Space – 5/02/2024	13,292,448
Constructed	83,230
Adjustments (1)	-6,608
Total Inventory – 5/01/2025	14,754,443
Vacant Space – 5/01/2025	1,532,077
Vacancy Rate – 5/01/2025	10.4%
Occupied Space – 5/01/2025	13,222,366
Net Absorption – 5/01/2025	-70,000

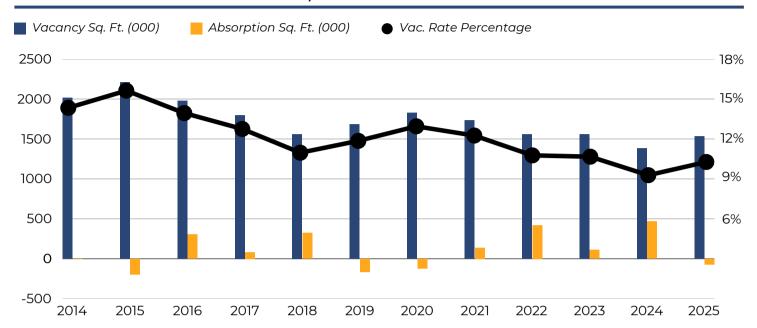
(1) Southwest – 15,545 SF Cali Nails on 4807 Illinois Rd. demolished; 6,015 SF Azar's on 6800 Bluffton Rd. demolished Southeast – 30,508 SF on 5717 S. Anthony Blvd. converted from office to retail

Northeast - 5,706 SF Pizza Hut on 701 E. Coliseum Blvd. demolished; 9,310 SF Tokens n Tickets on 5820 Coldwater Rd. demolished



Sonrise Shoppes

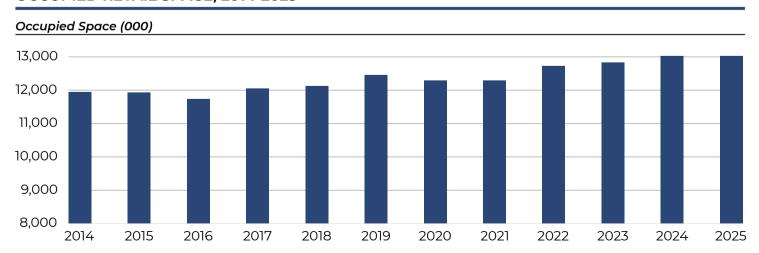
MARKET VACANCY AND ABSORPTION, 2014-2025



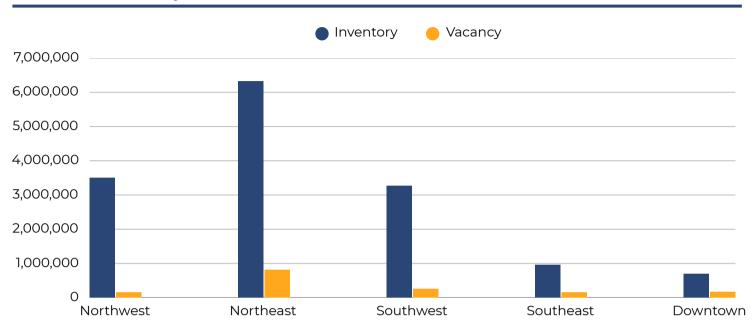
Year	Vacancy SF (000)	Absorption SF (000)	Vac. Rate Percentage
2014	2,015	-5	14.50%
2015	2,210	-195	15.80%
2016	1,978	304	14.10%
2017	1,798	83	12.90%
2018	1,561	324	11.10%
2019	1,682	-166	12.00%

Year	Vacancy SF (000)	Absorption SF (000)	Vac. Rate Percentage
2020	1,825	-125	13.10%
2021	1,735	138	12.40%
2022	1,557	421	10.90%
2023	1,557	109	10.80%
2024	1,385	469	9.40%
2025	1.532	-70	10.40%

OCCUPIED RETAIL SPACE, 2014-2025

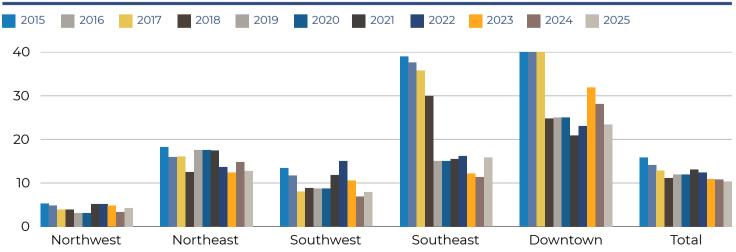


RETAIL MARKET BY QUADRANT



	2025 Retail Total Sq. ft.	2025 Retail Vacant Sq. Ft.	2025 Retail Vacancy	2024 Retail Vacant Sq. Ft	2024 Retail Vacancy	Change 2024 - 2025
Northwest	3,506,317	149,697	4.3%	120,531	3.4%	0.9%
Northeast	6,322,728	810,289	12.8%	869,836	13.9%	-1.1%
Southwest	3,267,773	256,699	7.9%	171,075	5.2%	2.7%
Southeast	962,894	152,517	15.8%	96,982	10.5%	5.3%
Downtown	694,731	162,875	23.4%	126,409	18.2%	5.2%
Total	14.754.443	1.532.077	10.4%	1.384.833	9.4%	1.0%

RETAIL VACANCY PERCENTAGE BY QUADRANT

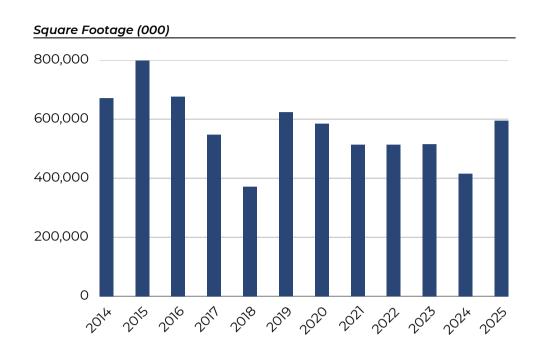


MARKET PRICING BASED ON CURRENT AVAILABILITY

Type of Centrer	Size (Sq. Ft.)	# Available Spaces	Rental Rate Range Per SF Per Year (NNN)
	1,000-2,500	15	\$10.00 - \$33.00
Strip/Convenience	2,500-5,000	9	\$12.00 - \$20.00
<30,000 Sq. Ft,	5,000-20,000	2	\$15.00 - \$26.00
	Build to Suit	0	\$35.00 - \$55.00
	1,000-2,500	23	\$7.00 - \$16.00
Neighborhood	2,500-5,000	14	\$5.00 - \$14.00
Center, Avg. 71,000 Sq. Ft.	5,000-20,000	8	\$10.00 - \$12.50
	20,000+	5	\$7.00 - \$8.00
	1,000-2,500	33	\$6.00 - \$16.00
Community Center, Avg. 197,000 Sq. Ft.	2,500-5,000	22	\$6.00 - \$12.00
	5,000-20,000	11	\$6.00 – \$14.00
	20,000+	4	Withheld
	1,000-2,500	4	Withheld
Regional Mall	2,500-5,000	4	Withheld
Enclosed	5,000-20,000	3	Withheld
	20,000+	1	Withheld
	1,000-2,500	0	Withheld
Lifestyle Center,	2,500-5,000	2	Withheld
Outside	5,000-20,000	3	Withheld
	20,000+	0	Withheld
Stand Alone		23	\$8.00 - \$40.00
	1,000-2,500	12	\$14.00 - \$28.00
Downtown/	2,500-5,000	10	\$18.00 - \$24.00
Urban Development	5,000-20,000	6	\$18.00 - \$24.00
	20,000+	1	\$35.00

In our market, triple net (NNN) means the tenant is responsible for all operating costs such as real estate taxes, building insurance and common area maintenance. The landlord is typically responsible for roof and structure.

BIG BOX VACANCY BY YEAR, SPACES OVER 20,000 SQ. FT.



Year	# of Spaces	Sq. Ft. (000)
2014	12	671
2015	14	799
2016	12	676
2017	10	548
2018	9	372
2019	11	623
2020	14	585
2021	13	513
2022	10	513
2023	10	516
2024	7	416
2025	13	595

VACANT BIG BOX LOCATIONS

Name	Address	Quadrant	Square Footage
Carsons	Coldwater Rd.	NE	122,000
AMC Theatre	E. Dupont Rd.	NE	86,252
Entertainment Center	Maplecrest Rd.	NE	69,023
Art Van	Coliseum Blvd.	NE	45,982
AT&T	W. Jefferson Blvd.	SW	38,892
JOANN Fabric and Crafts	Coldwater Rd.	NE	34,500
Big Lots	W. Jefferson Blvd.	SW	32,874
Big Lots	Stellhorn Rd.	NE	32,810
Gander Mountain	Lima Rd.	NW	31,080
Big Lots	Lincoln Hwy. W.	SE	30,000
At Home Excess Space	Illinois Rd.	SW	27,462
Jungle George's	Parnell Ave.	NE	23,442
Office Depot	Maysville Rd.	NE	21,067
Total			595,384

Tenant/Development	Туре	Location	Quadrant	Sq. Ft.
NC Center Ft. Wayne	Investment Sale	Northcrest Shopping Center	NE	424,967
5315 Coldwater Crossing LLC	Sale	Coldwater Crossing	NE	87,208
Core Northwood Plaza, LLC	Investment Sale	Northwood Plaza	NE	60,441
Kittle's Furniture	Closed	E. Coliseum Blvd.	NE	53,306
Academy Sports + Outdoors	Lease	E. Coliseum Blvd.	NE	53,306
Baker Street Centre	Redevelopment	Baker Street	DT	51,752
Mercedes Benz of Fort Wayne	Relocated	W. Jefferson Blvd.	SW	48,500
Tabani Group	Investment Sale	Time Corners	SW	44,580
Schaab Riverfront Plaza	Under Construction	Phase II of Riverfront Project	DT	44,000
O'Reilly Auto Parts	Lease	Chapel Ridge	NE	36,192
Joann Fabrics	Closed	Coldwater Rd.	NE	35,400
Big Lots	Closed	Parkwest Shopping Center	SW	32,874
Big Lots	Closed	Maplewood Plaza	NE	32,810
Grocery Store	Proposed	S. Anthony Blvd.	SE	30,508



The Eddy at North River

Tenant/Development	Туре	Location	Quadrant	Sq. Ft.
Big Lots	Closed	Meadow Brook Shopping Center	SE	30,000
Bargain Lane Discounters	Lease	Dupont Crossing	NE	27,000
Drive & Shine	Constructed	W. Jefferson Blvd.	SW	26,000
Drive & Shine	Proposed	Illinois Rd.	SW	26,000
Drive & Shine	Proposed	Lima Rd.	NE	26,000
Drive & Shine	Constructed	Coldwater Rd.	NE	20,025
Drive & Shine	Under Construction	Coliseum/Parnell	NE	20,025
Drive & Shine	Constructed	Tonkel Rd.	NE	20,025
Jungle George's	Constructed	Parnell Plaza	NE	19,000
Junk Ditch	Closed	W. Main St.	DT	18,014
ALDI	Constructed	Dupont Oaks Blvd.	NE	18,000
Proof	Closing	112 E. Masterson Ave.	SE	17,008
Walgreens	Closing	N. Coliseum Blvd.	NE	16,889
Ohio Development Investments	Investment Sale	Jefferson Plaza	SW	16,750
Rohrman Toyota	Constructed	Illinois Rd.	SW	16,178



The Lofts at Headwaters Park

Tenant/Development	Туре	Location	Quadrant	Sq. Ft.
MORE Brewing Company	Proposed	Calhoun St. & Fourth St.	DT	16,000
Drive & Shine	Sale	Illinois Rd.	SW	15,545
Shops of Copper Creek	Proposed	Copper Mine Passage	NE	15,000
Mega Markdowns	Lease	Gateway Plaza	NW	14,814
KL Prestige Investments	Investment Sale	Shoppes at Ice Way	NW	14,000
Wash N Roll	Under Construction	South Gate Plaza	SE	13,714
3 Rivers Distilling Co.	Closed/Sale	224 E. Wallace St.	DT	13,423
Walgreen's	Closed	S. Anthony Blvd.	SE	12,816
Party City	Closed	Glenbrook Plaza	NE	12,615
Sonrise Retail Strip Center	Constructed	Illinois Rd.	SW	12,500
Forever 21	Closed	Glenbrook Mall	NE	11,900
Iron Society Gym	Lease	860 Avenue of Autos	SW	11,193
MD7 Fort Wayne	Investment Sale	Chapel Ridge Shoppes	NE	10,843
Retail Strip Center	Proposed	3149 N. Anthony Blvd.	NE	10,000
Bin Palace	Lease	Parnell Plaza	NE	10,000
Arroz International Market	Lease	White Swan Plaza	NW	9,225
The Elex	Under Construction	Phase II of Electric Works	DT	9,000
Belmont Beverage	Lease	Statewood Plaza	NE	8,911
Break & Run	Lease	Gateway Plaza	NW	8,000
Aaron's	Closed	Coldwater Shoppes	NE	8,000
Ducky's	Lease	The Pearl	DT	8,000
Kanpai Sushi	Lease	Joann Plaza	NE	8,000
FW Casino	Closed	Riveria Plaza	NE	8,000
Hideout 125	Under Construction	Woodland Plaza Run	NE	7,750
Bubba's 33	Proposed	Glenbrook Plaza	NE	7,575
Black Rabbit	Lease	Main St	DT	7,516
Riveria Maya	Lease	Jefferson Pointe	SW	7,500

Tenant/Development	Туре	Location	Quadrant	Sq. Ft.
Advanced Auto Parts	Closed	Bluffton Rd.	SW	6,928
Bell Auto Sales	Sale	Goshen Rd.	NW	6,863
Top's Tavern	Lease	Maplecrest Rd.	NE	6,780
Casa Ristorante Italiano	Closed	Parnell Ave.	NE	6,257
Cebolla's Mexican Grill	Closed	Fernhill Ave.	NE	6,060
Whynot Group	Sale	Bluffton Rd.	SW	6,015
Pediatric Home Service	Lease	Washington Ctr. Rd.	NE	5,809
Rally House	Lease	Glenbrook Mall	NE	5,639
Amoré Italian, Steak & Seafood	Lease	The Pearl	DT	5,150
Applied Innovation	Lease	Washington Ctr. Rd.	NE	5,128
Culver's	Connstructed	St. Rd. 930	SE	4,500
FUWA Asian Market	Lease	Coldwater Crossing	NE	4,400
D1 Training	Lease	Timberlake Park	SW	4,367
Spoke & Ivy	Lease	Main St.	DT	4,150



Amoré Italian, Steak & Seafood

Tenant/Development	Туре	Location	Quadrant	Sq. Ft.
Urgent Dental	Lease	N. Clinton St.	NE	4,127
The BOB Salon	Constructed	Diebold Rd.	NE	4,025
Chick-Fil-A	Under Construction	E. Dupont Rd.	NE	4,000
Summit City Floors	Lease	Quimby Village	SW	3,947
Bippus State Bank	Proposed	E. Dupont Rd.	NE	3,750
Wayne Home & Design	Lease	Coldwater Rd.	NE	3,539
Lilivy Aesthetics & Wellness	Lease	Sonrise Shoppes	SW	3,511
First Watch	Lease	Jefferson Pointe	SW	3,500
Core Life	Closed	Coliseum Shoppes	NE	3,500
McAlister's Deli	Proposed	Meijer Dr.	NE	3,456
Womens Health Advantage	Lease	Georgetwon Square	NE	3,300
Femme Medical & Spa	Lease	W Jefferson	SW	3,223
Wendy's	Closed	5701 Coldwater Rd.	NE	3,105
Raising Canes	Constructed	Northcrest Shopping Center	NE	3,000
Consumers Credit Union	Proposed	Sage Bluff Crossing	SW	3,000
Paco's Buffet	Lease	Gateway Plaza	NW	3,000
UPS Store	Lease	Chapel Ridge	NE	2,978
Wendy's	Closed	3220 N. Anthony Blvd.	NE	2,820
The Chop Shop	Lease	202 Metro	DT	2,800
Midwest American FCU	Constructed	321 Lincoln Hwy.	SE	2,785



Northcrest Shopping Center

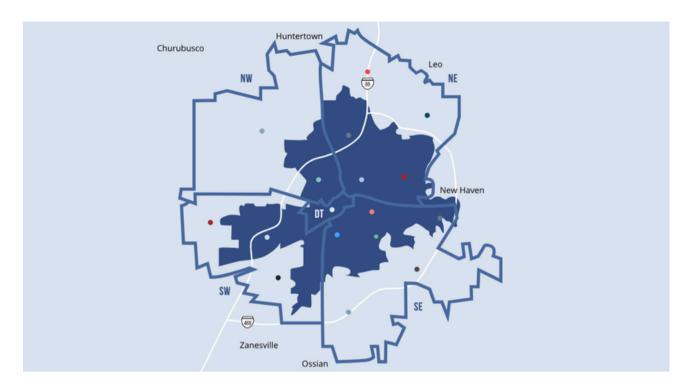
Tenant/Development Bricks and Minifigs XPS Express Flooring Fairway Mortgage Starbucks Crescendo Coffe & Café Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee Summit Hearing Solutions	Type Lease Lease Lease Constructed Lease Lease Lease Constructed Lease	Apple Glen 379 Washington Ctr Rd. Dupont Place Shops at Copper Creek The Pearl The Landing The Landing Corner Shops Meijer Dr The Landing Northbrook Shopping Center	Quadrant SW NE NE NU DT DT DT NE NE NE DT	2,605 2,542 2,540 2,524 2,500 2,500 2,475 2,500
XPS Express Flooring Fairway Mortgage Starbucks Crescendo Coffe & Café Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee	Lease Lease Constructed Lease Lease Lease Lease Constructed Closing	379 Washington Ctr Rd. Dupont Place Shops at Copper Creek The Pearl The Landing The Landing Corner Shops Meijer Dr The Landing	NE NE NW DT DT DT NE NE	2,524 2,500 2,500 2,475 2,500
Fairway Mortgage Starbucks Crescendo Coffe & Café Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee	Lease Constructed Lease Lease Lease Lease Constructed Closing	Dupont Place Shops at Copper Creek The Pearl The Landing The Landing Corner Shops Meijer Dr The Landing	NE NW DT DT DT NE NE	2,542 2,540 2,524 2,500 2,500 2,475 2,500
Starbucks Crescendo Coffe & Café Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee	Constructed Lease Lease Lease Lease Constructed Closing	Shops at Copper Creek The Pearl The Landing The Landing Corner Shops Meijer Dr The Landing	NW DT DT DT NE NE	2,540 2,524 2,500 2,500 2,475 2,500
Crescendo Coffe & Café Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee	Lease Lease Lease Constructed Closing	The Pearl The Landing The Landing Corner Shops Meijer Dr The Landing	DT DT NE NE	2,524 2,500 2,500 2,475 2,500
Discover Yoga Summit City Vintage T-Mobile Panda Express Utopian Coffee	Lease Lease Lease Constructed Closing	The Landing The Landing Corner Shops Meijer Dr The Landing	DT DT NE NE	2,500 2,500 2,475 2,500
Summit City Vintage T-Mobile Panda Express Utopian Coffee	Lease Lease Constructed Closing	The Landing Corner Shops Meijer Dr The Landing	DT NE NE	2,500 2,475 2,500
T-Mobile Panda Express Utopian Coffee	Lease Constructed Closing	Corner Shops Meijer Dr The Landing	NE NE	2,475
Panda Express Utopian Coffee	Constructed Closing	Meijer Dr The Landing	NE	2,500
Utopian Coffee	Closing	The Landing		
		<u> </u>	DT	2 500
Summit Hearing Solutions	Lease	Northbrook Shonning Center		2,500
		1401 CHIDIOOK SHOPPHING CELLER	NE	2,444
Wendy's	Closed	3519 Broadway	SE	2,362
Midwest American FCU	Under Construction	801 E Tillman Rd.	SE	2,100
Hot Head Burrito	Lease	3120 St Joe.	NE	2,000
Moo-Over	Lease	Covington Plaza	SW	2,000
PharmaPlus	Lease	Sonrise Shoppes	SW	1,949
BIBIBOP Asian Grill	Lease	Wood Creek Commons	NE	1,675
Club Pilates	Lease	Wood Creek Commons	NE	1,675
Copy Solution	Lease	Covington Plaza	SW	1,500
GK Café & Provisions	Closed	202 Metro	DT	1,500
The Grind	Lease	Glenbrook Mall	NE	1,500
Kainos Microschool	Lease	Parnell Plaza	NE	1,452
La Michoacana	Sale	1903 W. Coliseum	NW	1,408
Louisiana's Hot Chicken	Lease	933 E. Dupont Rd.	NE	1,200
Modern Mane	Lease	Timberlake Park	SW	1,200
Pho Indy	Lease	Joann Plaza	NE	1,200
Chillz Delights	Lease	Time Corners	SW	1,000
Carmeli's Dough	Lease	Union Street Market	DT	1,000



Raising Cane's

NOTABLE CONSTRUCTION TRANSACTIONS

Project Name	Project Address	Quadrant	Sq. Ft
Drive & Shine	Coldwater Rd	NE	20,025
Drive & Shine	Tonkel/Dupont	NE	20,025
Vinland Reserve Winery	Provision Pkwy/Diebold	NE	13,020
Woodland Plaza Run	Hideout 125	NE	7,750
Retail strip	Lima Rd	NE	6,000
The BOB Salon	Diebold	NE	4,025
Raising Canes	Northcrest	NE	3,000
Starbucks	Shops at Copper Creek Huntertown	NE	1,500
MidWest America FCU	321 Lincoln Hwy	SE	2,785
MidWest America FCU	801 E Tillman Rd	SE	2,100
Consumers Credit Union	4133 Sage Bluff Crossing	SW	3,000
TOTAL			83,230



MARKET SURVEY AREAS

NW Area Includes Zip Codes:	• 46808. • 46818		
NE Area Includes Zip Codes:	 46805, 46815, 46825, 46835, 46845 		
SW Area Includes Zip Codes:	 46804, ●46809, ●46814 		
SE Area Includes Zip Codes:	• 46774. • 46803. • 46806. • 46807. • 46816. • 46819		
Downtown Area Includes Zip Codes:	46802		

METHODOLOGY

The Zacher Company Retail Market Report is a compilation of data from many sources. The total amount of square footage in the marketplace area was originally gleaned from reports prepared by various industry resources. It is reviewed annually and adjusted due to circumstances in the market, such as new construction, re-positioning of existing buildings to another type of use and demolition. It includes retail buildings only and does not include flex space or space that was formerly retail and converted to an alternative use. The vacancy square footage is compiled from a combination of online data from multiple major listing services, brokers' information from their websites and their mailings and The Zacher Company's knowledge. New construction is added to the inventory when above-ground construction has commenced, during the reporting period. Retail vacant spaces are added to available inventory at the time of the announced closing. Retail spaces are taken out of inventory if a signed lease has been announced by May 1st. Available space also includes retail spaces available for sub-lease. The brokers in our office are involved in the creation of this report to provide the most accurate information possible. We cannot be responsible, however, for errors, omissions, prior sale or lease or withdrawal from the market.

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